

7th annual

WORLD

OrphanDrug

Congress Europe 2016

16-17 November 2016

Pre-congress workshops: **15 November**

Sheraton Brussel Hotel, Brussels, Belgium

Strategy,
advocacy and
partnering for
the orphan drug
industry



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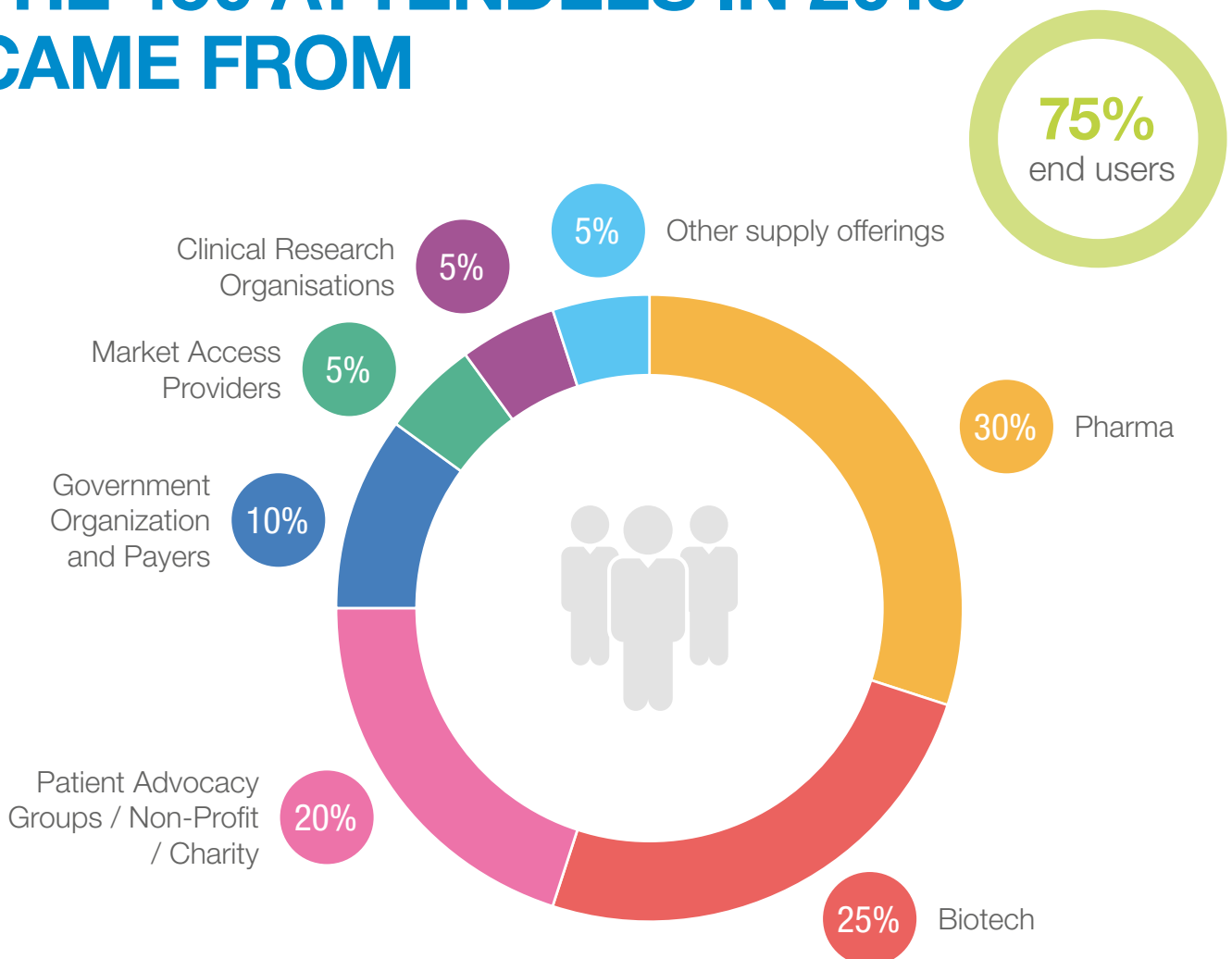
WHY ATTEND THE WORLD ORPHAN DRUG CONGRESS 2016?

Make sure you are at the forefront of the orphan drug industry. Regardless of whether your interest lies in research, clinical development, patient access, global pricing and reimbursement or just to engage with patient advocacy groups more intimately, we have content, networking and potential partners for you!

By bringing experts from patients and all stakeholders under one roof, you get to choose the sessions which are the most applicable to help your business plan for the future of orphan drug research, development and manufacture.

Take just three days out of the office to meet with 450+ potential customers who need to find solutions to challenges around the commercial, regulatory and scientific issues in orphan drugs.

THE 450 ATTENDEES IN 2015 CAME FROM



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“VERY WELL RUN WITH VALUABLE TOPICS AND CREDIBLE SPEAKERS”

EXECUTIVE VICE PRESIDENT, GLOBAL ORPHAN BUSINESS UNIT AND
INTERNATIONAL OPERATIONS, **HORIZON PHARMA**



WHATS NEW IN 2016?

The 7th World Orphan Drug Congress is taking place 15 - 17 November in Brussels and is not an event to be missed this year. Now recognised as the largest and most established European orphan drug event, we are once again proud to deliver another fantastic speaker line up and content filled agenda that represents the whole orphan drug scene. The 7th annual event will address the strategic and commercial aspects of bringing new treatments to patients who suffer from rare diseases.

Pre-congress workshops on the 15th November will give you a full days' worth of content where you get the chance to learn topics from **health economics, payer** and **evidence** generation to unique challenges in **pricing, reimbursement & market** access for cell and gene therapies for rare diseases – pick this option on your registration to join.

Rare cancer orphan designations are increasing which is why we have dedicated a days' worth of content in the programme. Should the clinical end points and reimbursement structure be considered differently? Find out from **Novartis, Cellectis, Amgen, AbbVie, PPD** and many more.

Gene therapy could revolutionalise the orphan sector but where are we? **How would you price a cure?** Hear from **Spark Therapeutics, DAK-Gesundheit, GSK, Abeona Therapeutics, RegenXBio, Lysogene** and plenty more.

Clinical Trial Symposium is made up of industry experts including **Dr Paul Strijbos**, Global Head Rare Disease Clinical Development at Roche, **Martine Zimmermann**, Vice President Global Regulatory Affairs at Alexion and **Scott Schliebner**, Vice President, Scientific Affairs at PRA Health Sciences to give a 360 industry perspective.

An extended all European payers session with countries represented from **UK, France, Italy, Belgium, Bulgaria, Norway and Czech Republic**.

An investors panel has been added into the Pitch & Partner track to allow more biotechs to meet the VC and funders they need to move forward.

Rare Advocacy World Track, providing vital information regarding how patient groups are growing to co-developing orphan drugs from **EURORDIS, BMS, Findacure, Genetic Alliance UK, Retina International, Alström Syndrome UK, Cambridge Rare Disease Network, Global Genes** and many more.

Combining Science & Strategy is what our congress does best, which is why we have invited high-level speakers to give us insights into their market and company in a dedicated track, including: **Alexion, Bayer, Genzyme, California Life Sciences Association (CLSA), Orphan Europe** and many more.



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THE ADVISORY BOARD MEMBERS



Yann Le Cam

Chief Executive Officer, **EURORDIS**



Dr Ségolène Aymé

Founder of Orphanet, Emeritus Research Director, **INSERM**



Dr Bruno Sepodes

Chair of COMP, **EMA**



Dr Alastair Kent

Director, **Genetic Alliance UK**



Nicole Boice

Founder & CEO, **Global Genes**



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SPOTLIGHT ON SPEAKERS

Spotlight on **INDUSTRY SPEAKERS**



Dr Sven Kili

Vice President and
Head of Gene Therapy
Development
GSK



Dr Paul Strijbos

Global Head Rare Disease
Clinical Development
Roche



**Martine
Zimmermann**

Vice President Global
Regulatory Affairs
Alexion



**Dr Vinciane
Pirard**

Co-Chair Task Force RDs
& ODs of EFPIA-EuropaBio
and Director of Public
Affairs EMEA, **Genzyme**

Spotlight on **NON-PROFIT AND PATIENT GROUP SPEAKERS**



Yann Le Cam

Chief Executive Officer
EURORDIS



Kay Parkinson

CEO & Founder, Alström
Syndrome UK and Chair
**Cambridge Rare
Disease Network**



Avril Daly

CEO
Retina International



Flóra Raffai

Executive Director
Findacure

Spotlight on **GOVERNMENT AND PAYER SPEAKERS**



Kristina Larsson

Head of Orphan Medicines
EMA



Andrzej Rys

Health Systems, Medical
products and Innovation
Director, Health and Food
Safety Directorate (DG Sante)
European Commission



Maggie De Block

Minister of Social Affairs and
Health, Policy unit of the
Ministry of Social Affairs and
Health, **Belgian Federal
Government**






















Sheela Upadhyaya

Associate Director Highly
Specialised Technologies
Centre for Health
Technology Evaluation
NICE



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2016 AGENDA OVERVIEW

PRE-CONGRESS WORKSHOPS 15 TH NOV	DAY 1 16 TH NOV	DAY 2 17 TH NOV
MORNING PRE-CONGRESS WORKSHOP  	PLENARY SESSIONS  	PLENARY SESSIONS  
	NETWORKING BREAK	NETWORKING BREAK
	ROUNDTABLES  	PANEL SESSIONS  
LUNCH	LUNCH	LUNCH
AFTERNOON PRE-CONGRESS WORKSHOP  	 CLINICAL DEVELOPMENT ↓  PATIENT ACCESS ↓  GENE THERAPY ↓  SCIENCE & STRATEGY ↓	 PITCH & PARTNER ↓  RARE ADVOCACY WORLD ↓  RARE CANCERS ↓



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MORNING

PRE-CONGRESS WORKSHOP

15TH NOVEMBER, 2016

HOSTED BY **MME (MEDICAL MARKETING ECONOMICS)**

09:00 - 12:00

Pricing, Reimbursement and Market Access Challenges for Advanced Therapy Medicinal Product & Orphan Drugs in the EU

Major hurdles exist even in the EU health systems delaying and preventing patient access to Orphan Drugs (ODs) approved by the EMA. If possible, such hurdles are even greater for ODs that are also Advanced Therapy Medicinal Products (ATMPs) - Cell therapies, gene therapies and hybrid cell-gene therapies.

In this workshop we will review the actual market access (MA) status and timing in the main EU countries of ODs approved by the EMA in the recent past and will then discuss the additional issues for ATMP/ODs.

Real-world experience will be presented and discussed, with the testimony of a medium-size European Company with a specific focus on ODs and, in particular, ATMP/ODs.

Finally, potential solutions will be discussed, to address key pricing, reimbursement and MA challenges for ATMP/ODs in the EU context.

Gain from a unique combination of **1)** manufacturer, customer, economic, and clinical perspectives combined with **2)** solid academic theory from attending this workshop.

Dr Renato Dellamano, President, **MME Europe**

Expertise shared from MME:

- In addition to work in oncology and orphan markets, we have helped developers and marketers of >40 ultra-orphan drugs and several ATMPs to identify, frame, communicate and capture the value of their therapies.
- Unique combination of manufacturer and customer perspectives combined with solid academic theory
- Strategy development and tactical execution to support informed decision making
- Assessment and planning of opportunities and competitive situations at every stage of the product life cycle
- Our methods are designed to develop an understanding of the value perceptions of all meaningful stakeholders

What are the benefits of attending this workshop?

- The orphan markets have examples of products that have exceeded expectations as well as some that have yet to achieve initial forecasts: pricing and reimbursement is a factor that can work in either direction.
- During this workshop we will look at the general issues and challenges for ODs and at the additional particular challenges for ODs that are also ATMPs.
- In this particularly innovative field, understanding the current orphan drug environment and the potential changes in the near future include sustainability of orphan drug pricing plus the additional key issues related to pricing and reimbursement of cell and gene therapies.

12:00

Networking lunch followed by afternoon workshop



To register visit **terrapinn.com/orphan2016** and pick the pre-congress workshop option

AFTERNOON

PRE-CONGRESS WORKSHOP

15TH NOVEMBER, 2016

HOSTED BY **MAPI GROUP**

13:00 - 17:00

Accelerating Commercialization of Rare Disease Treatments

Covering topics on compassionate use, Real World evidence, global regulatory strategies and market access.

Discussion points include:

Methodologies in developing Real World Data: Engaging stakeholders in developing evidence strategies

- How is expanded access used to provide treatment for patients with rare diseases?
- Compassionate Use Programs in the window between submission and commercialization
- What are the benefits of conducting clinical studies and registries for rare diseases?
- What are the types of studies conducted during different phases of orphan drug development?
- How are patient registries used to generate real-world data for rare diseases and orphan drugs?
- Ethical Patient Warehousing – working with Advocacy to identify populations in advance of research
- What are the unique challenges of conducting rare disease/orphan drug registries?
- How can proactive study management strategies successfully address these challenges?

Dr Will Maier, Chief Scientific Officer, **Mapi Group**



Market Access Challenges for Rare Diseases: Recent Developments in HTA and Reimbursement Decision

- Opportunities for early engagement with stakeholders, including clinical and economic evidence generation advice
- The current reimbursement environment in Europe
- Country-specific orphan drug programs and information requirements
- Existing challenges to reimbursement
- Demonstrating cost-effectiveness/budget impact
- Innovative schemes for reimbursement of orphan drugs

Céline Taveau, Associate Scientific Director, Mapi Group Real World Strategy & Analytics, **Mapi Group**



Global regulatory strategies: The emerging global Regulatory Pathway for Rare Disease treatments

- Regulatory strategies for successful orphan drug R&D
- Have regulations increased or shifted making designation or approval more difficult?
- Perspectives from Europe and US priority review vouchers

Patricia Anderson, Vice President, Regulatory Services, **Mapi Group**



17:00

End of Workshop Followed by Networking Drinks Hosted by **Mapi Group**



To register visit terrapinn.com/orphan2016 and pick the pre-congress workshop option

OPENING KEYNOTE PLENARY

08:50

Chair's opening remarks

09:00

ERN (European Reference Networks): A structure to promote clinical excellence, strength collaboration and facilitate research

- Discussing the issues surrounding the DG Sante policies for a better future

Andrzej Rys, Health Systems, Medical products and Innovation Director, Health and Food Safety Directorate (DG Sante), **European Commission**

09:25

Assessing the value for money of orphan medicines: Towards European consistency

- Creating more effective and sustainable methods adapted to rare diseases
- Achieving both affordability of orphan medicines and sustainability of orphan innovative industry
- Getting towards transparency and consistency in frameworks on value and value for money
- Collaboration between all stakeholders, including research-based industry, payers, clinicians, and patients

Prof Lieven Annemans, Consultant in Health Economics and HTA & Professor of Health Economics, **Ghent University**

09:50

What can the current debate in the EU tell us about the guidelines regarding 'significant benefit' (SB) of orphan medicines? Together with EMA's update on PRIME

- Discussions on topics from the new notice
- Is innovation needed for orphan designation?
- Can SB be more closely defined?
- The need to clarify how sponsors should demonstrate SB over authorised medicines or other methods of treatment used in the EU
- How to determine when a new pharmaceutical form represents a SB?
- An update on PRIME

Kristina Larsson, Head of Orphan Medicines, **EMA**

10:30

Networking refreshment break

11:30

INTERACTIVE ROUNDTABLES

You must register to attend the roundtables, for more information please go to the end of the programme

13:00

Networking lunch & poster session

CLINICAL DEVELOPMENT**PATIENT ACCESS****GENE THERAPY****SCIENCE & STRATEGY**

14:15

CHAIR OPENING REMARKS:
Dr Paul Strijbos, Global Head Rare Disease Clinical Development, **Roche**

CHAIR OPENING REMARKS:

CHAIR OPENING REMARKS:
Alastair Kent, Director, **Genetic Alliance UK**

CHAIR OPENING REMARKS:

Innovative Clinical Trial Designs**Global Access Strategies and Payers****Unique Gene Therapy Challenges and Opportunities****The Need to Collaborate to Commercialise**

14:25

Small data: Navigating the challenges of rare disease clinical development to facilitate drug approval

MODERATOR:

Dr Paul Strijbos, Global Head Rare Disease Clinical Development, **Roche**

SPEAKERS:

Martine Zimmermann, Vice President Global Regulatory Affairs, **Alexion****Duncan Richards**, VP Medicine Development Leader, MPC Therapeutic Area, **GSK****Scott Schliebner**, Vice President, Scientific Affairs, **PRA Health Sciences****European perspective followed up by individual presentations: How can access for patients be improved and accelerated: What are the roadblocks?****Sheela Upadhyaya**, Associate Director Highly Specialised Technologies Centre for Health Technology Evaluation, **NICE****Carlo Tomino**, Head of Clinical Research, **IRCCS San Raffaele****Prof Rumen Stefanov**, Director, Institute of Rare Diseases & Dean, Faculty of Public Health, **Medical University of Plovdiv, Bulgaria****Francois Meyer**, Advisor to the President, International Affairs, **HAS****Kristin Svanqvist**, Head of unit for HTA and reimbursement, **Norwegian Medicines Agency****Kateřina Kopečková**, Czech representative of COMP & Senior Medical Oncologist, Comprehensive Cancer Centre, **University Hospital of Motol, Czech Republic****Developing potential one-time, life-altering gene therapies for rare blinding conditions****Dr Romuald Corbau**, Translational Research Lead, **Spark Therapeutics****Gene therapy: The cure?****Lynne Fahey McGrath**, Vice President Regulatory Affairs, **RegenXBio****GSK's journey in treating ADA-SCID through gene therapy: A regulatory perspective****Dr Sven Kili**, Vice President and Head of Gene Therapy Development, **GSK****What incentives are there in Europe to continue to encourage orphan drug development?****Strengthening stakeholder relationships: Industry perspective on working with KOLs****Our strategy in implementing innovation in our R&D approaches to help develop more treatments to rare and orphan diseases****Dr Celine Plisson**, Vice Chairman, **Recordati Rare Disease Foundation**'s Board of Directors & Medical Director, **Orphan Europe**


15:15

15:40	Access to Treatment Catch 22: Removing barriers to develop competing products, the patient recruitment trap Daniel Mazzolenis , Senior Medical Director, Global Oncology-Hematology, INC Research	Stronger together: Belgium, Netherlands and Luxemburg acting as one to face orphan drugs Maggie De Block , Minister of Social Affairs and Health, Policy unit of the Ministry of Social Affairs and Health, Belgian Federal Government	Patient centric gene therapy research Samantha Parker , Chief Patient Affairs/Health Policies Officer, LYSGENE	Going commercial from R&D as a small emerging company
16:05	Networking refreshment break			
16:35	Adaptive pathways in rare disease Stella Blackburn , Vice President, Global Head of Risk Management, Real-World & Late Phase Research, Quintiles	Orphan drug market access strategies in a generic space: The example of Homozygous familial hypercholesterolemia (HoFH) David Jakouloff , Head of Global Market Access, Aegerion Pharmaceuticals	What reimbursement models can we use for gene therapies?	How are regulatory changes affecting orphan drug approval and access Martine Zimmermann , Vice President Global Regulatory Affairs, Alexion
17:00	Outcome measures and studies to support clinical development Senior representative, Mapi Group	An evolving model: Incorporating registries and effective life cycle management when choosing an adaptive pathway approach Dr Vinciane Pirard , Co-Chair Task Force RDs & ODs of EFPIA-EuropaBio and Director of Public Affairs EMEA, Genzyme	Delivering gene therapy and plasma-based products for severe and life-threatening rare diseases Dr Timothy Miller , CEO and President, Abeona Therapeutics	The challenges of supporting medicines to acquired rare diseases and poor diagnosis Malcolm Allison , GLT Head, Pulmonary hypertension, Bayer
17:25	The evolving relationship between researchers and patient advocates — Where we've been, where we are now, and what can we expect? Juliet Moritz , Executive Director, Strategic Development, Premier research	Economic assessment of orphan drugs	An update on potentially transformative hematopoietic stem cell (HSC) gene therapy programs for severe genetic and rare diseases	Maintaining leadership, expertise and strategy in developing orphan drugs Stephanie Okey , (Former Senior Vice President Head of North America), Senior VP, US General Manager, Genzyme & Board Member, California Life Sciences Association (CLSA)
17:50	Treating SMA using an antisense oligonucleotide (ASO) platform Robert Bezar , Director Medical, SMA Lead Europe and Canada, Biogen	Do we have enough early access programmes in Europe?	An update on the first European Commission approved gene therapy: Lipoprotein lipase deficiency Dr Detlev Parow , Head of the Department Care Management Development, DAK-Gesundheit, Germany	Progress of the first and only treatment to treat the underlying cause of CF
18:15	Chair's closing remarks			
18:30	Networking Drinks Reception			



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Covering a number of hot topics and delivered by patient groups, sponsors and leading solution providers, choose which **two roundtable** discussions you would like to join, for 'off the beaten track' learning and information you can't find online. Each session will last 45 minutes and will be repeated so you can join two discussions in the allotted time. **Every delegate must sign up to join**, for more information contact **Wing-yun Cheung** on wing-yun.cheung@terrapinn.com

ROUNDTABLES					
11:30	DRUG DEVELOPMENT & MARKET CHALLENGES				
					
Drug development in neuro-orphan diseases – Challenges & mitigations Lynne Hughes , VP & Head, Centre of Excellence, Neurology, Therapeutic & Speciality Business Development, Quintiles Marie Trad , Executive Medical Director, Quintiles	Building a patient centric model for repurposed drug development Dr Tim Williams , Chief Executive, Healx	Sharing practical insights on the planning and execution of orphan drug clinical trials Dr Stephan de la Motte , Chief Medical Advisor, SynteractHCR	The voice of the patient and caregiver in protocol design Karen Kaucic , Senior Vice President & Global Head, PPD® Consulting	Using Real World Data (RWD) to break down barriers to diagnosing rare diseases	
11:30	GENE THERAPY				
					
The potential of CRISPR/Cas9 technology in orphan gene therapies, ethical considerations and the need to engage with rare disease patients earlier Virginie Bros-Facer , Research Infrastructure Project Manager, EURORDIS	Expectation setting and educating on gene therapies for orphan diseases: Meeting people where they are Michelle Berg , Vice President Patient Advocacy, ABEONA Therapeutics	Lentiviral vector gene therapy updates, challenges and opportunities	Manufacturing strategies supporting orphan gene therapies	Identifying rare disease patient populations for regulated pricing	



To host or lead a roundtable please contact wing-yun.cheung@terrapinn.com

OPENING KEYNOTE PLENARY

09:00

Chair's opening remarks

09:05

Shaping EU rare disease policies – What needs to change and what is the strategy behind it to achieve it?

- Facilitating the adoption and implementation of national plans and strategies for rare diseases in European countries
- Status of patients' rights to access medicine in other European countries
- Establishing new mechanisms that would improve access while addressing the upcoming challenges in terms of sustainability of the healthcare systems



Yann Le Cam, Chief Executive Officer, EURORDIS – session to be finalised

09:30

International cooperation on research into rare diseases

- Addressing the huge unmet medical needs
- How do we overcome the challenges of small patient populations for the development of diagnostic/therapeutic tools
- How will we achieve 200 new therapies for rare diseases by 2020? What has been achieved so far?



Dr Ruxandra Draghia-Akli, Director of the Health Directorate at the Research DG, European Commission

09:55

Will all new medicines become orphan drugs in the era of personalised healthcare?

- How will gene therapy change the sector?
- How can personalised medicines reach patients whilst being affordable?
- When will it realistically take effect for our patients?



Dr Ségolène Aymé, Founder of Orphanet & Emeritus Research Director, INSERM

10:20

Networking refreshment break

11:20

INTERACTIVE ROUNDTABLES

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12:05

Networking lunch & poster session

**RARE DISEASE
ADVOCACY WORLD****PITCH & PARTNER****RARE CANCERS**

13:35

CHAIR OPENING REMARKS:

CHAIR OPENING REMARKS:

CHAIR OPENING REMARKS:
Dr Paolo Casali, Head of the Adult Mesenchymal Tumour
Medical Oncology Unit, Istituto Nazionale Tumori

13:40

How early is early? Why patient engagement should be made early and part of a successful product plan

Nicole Boice, CEO, Global Genes

Establishing international partnerships to leverage expertise of drug development and commercialisation

Dr Klaus-Dieter Langner, Chief Scientific Officer, Grünenthal

Do we need to alter the pricing and reimbursement systems for rare cancers?

14:05

Pitch & Partner 1**Overcoming FSHD together: Our goal to improve the lives of people with FSHD by developing a small molecule-based causal therapy**

David Dasberg, Managing Director, Facio Therapies

Using a platform trial model for more efficient evaluation of new agents and combinations in rare cancers

Dirk Reitsma, Vice President, Therapeutic Area Head, Hematology and Oncology, Global Project Development, PPD

14:20

Pitch & Partner 2

14:35

Does rare disease care always have to be DIY care for parents and carers?

Kay Parkinson, CEO & Founder, Alström Syndrome UK and Chair, Cambridge Rare Disease Network

Pitch & Partner 3**The use of RADIANT-4 study designs for the development of drugs for rare Neuroendocrine tumours**














Alberto M. Pedroncelli, VP and Head Rare Disease and NET, Global Medical Affairs, Novartis

14:50		Pitch & Partner 4	
15:05	Importance of collaborative work - What pharma companies and patient advocacy groups could accomplish together in driving rare disease awareness, research and management Taisia Isupov , Virology/Transplant Field Medical Sciences Lead, BMS	Pitch & Partner 5	Veneclexta/Venetoclax: A case study in development and regulatory strategy for CLL treatment Sybil Skinner Robertson , Area Head Regulatory Affairs, AbbVie
15:20		Pitch & Partner 6	
15:35	Networking refreshment break		
		Funding	
16:05	Importance of partnering with patient groups for driving forward rare disease research Flóra Raffai , Executive Director, Findacure	Investor panel: Hear from a number of VCs to better understand what they are looking for before they invest Stephen M. Nagler , Executive Director, MedPro Investors LLC Dr Raghuram Selvaraju , Managing Director, Head of Healthcare Equity Research, Rodman & Renshaw Geraldine O’Keeffe , Partner, Life Sciences Partners Christopher Egerton-Warburton , Partner, Lion’s Head Asset Management	Compassionate use enabling the successful delivery of UCART19 therapy for paediatric cancers Mathieu Simon , Executive Vice President, Chief Operating Officer, Collectis
16:35			Organising and running clinical trials as a patient group: What are the possibilities? Avril Daly , CEO, Retina International
17:05	Chair’s closing remarks		
17:10	Close of Congress		



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Covering a number of topics on regional provisions, patient engagement strategies and rare cancer challenges, choose one roundtable discussion you would like to join. Each session will last 45 minutes, every delegate must sign up to join, for more information contact **Wing-yun Cheung** on wing-yun.cheung@terrapinn.com

ROUNDTABLES				
11:20	REGIONAL PROVISIONS FOR ORPHAN DRUGS			
 <p>Developments in Eastern Europe: Unique challenges and opportunities Pawel Wozniak, Managing Director, Komtur Polska</p>	 <p>How to navigate the landscape of Orphan Drugs in Asia Bruno Parenti, New Markets Director, Orphan Europe</p>	 <p>HTA requirements and early access in MENA taking into account the current slowing regional economy Tony Zbeidy, General Manager MENA, Orphan-Europe Middle East</p>		
11:20	PATIENT ENGAGEMENT & CLINICAL DEVELOPMENT			
 <p>How to build a network of patient registries</p>	 <p>How can a patient group more effectively approach sponsors Vivian Fernandez, Director of Patient Advocacy, REGENXBIO Inc.</p>	 <p>Challenges and guide to building a network of partners within and outside of Europe to accelerate more collaborative clinical trials</p>	 <p>Creating collaborations among different rare disease groups that share similar mechanisms of actions, targets and/or therapies</p>	 <p>Opportunities for greater patient engagement in the development process</p>
11:20	RARE CANCERS			
 <p>Creating reference networks and the use of data sharing in rare cancer drug development</p>	 <p>Maximising market access of rare cancer drugs Ulf Staginnus, Head Patient Access Oncology, Shire</p>	 <p>Alternative and novel non-viral vector opportunities in orphan gene therapies Richard Harbottle, Head of DNA Vector Research Group, German Cancer Research Centre (DKFZ)</p>	 <p>Rare Cancer therapies enabling rare cancers to be become common through effective interventions: How to address this challenge for further line treatments and add-on therapies Michael Zaiac, Head of Medical Affairs EMEA, Celgene</p>	 <p>Rare cancer epidemiology - Burden of rare cancers from population based cancer registries and indicators for diagnosis and treatment Gemma Gatta, Head of Unit at S.S. Evaluative Epidemiology, Italian Institute of Tumors and EMA</p>



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**“THE INFO PROVIDED WAS REALLY HELPFUL AND I WILL USE IT
MY DAILY WORK AND THE NETWORKING WAS GREAT”**

DIRECTOR, VALUE EVIDENCE LEAD RARE DISEASES, **GSK**

10

1. Experience the strongest agenda with our new advisory board and hear from **70+** high-level big **pharma, biotech, government, payers and regulator speakers** including: **EMA, European Commission, EURORDIS, Roche, GSK, Alexion, Biogen, Genzyme, Grünenthal, Celgene, Amgen, AbbVie, Spark Therapeutics, BMS, Orphan Europe, Global Genes, Findacure, Retina International** and many more

2. Unite with payers in an extended all **European payers session** with countries represented from **UK, France, Italy, Belgium, Bulgaria, Norway and Czech Republic** in an interactive panel to discuss patient access, assessment changes and pricing

3. Get inspired by **plenary speakers** including **Kristina Larsson**, Head of Orphan Medicines at the **EMA** addressing **significant benefit** and **PRIME, Andrzej Rys**, Health Systems, Medical products and Innovation Director at the European Commission on **European Reference Networks** to **Yann Le Cam** and **Dr Ségolène Aymé**

4. **Pre-congress workshops** will give you a full days' worth of content where you get the chance to learn topics from health economics, payer and evidence generation to unique challenges in **pricing, reimbursement & market access** for cell and gene therapies for rare diseases

5. **Rare cancer** orphan designations are increasing which is why we have dedicated a days' worth of content in the programme. Should the clinical end points and reimbursement structure be considered differently? Find out from **Novartis, Collectis, Amgen, AbbVie, PPD** and any more

6. **Gene therapy** could revolutionalise the orphan sector but where are we? How would you price a cure? Hear from **Spark Therapeutics, DAK-Gesundheit, GSK, Abeona Therapeutics, RegenXBio, Lysogene** and plenty more

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8. An **investors panel** has been added into the Pitch & Partner track to allow more biotechs to meet the VC and funders they need to move forward

9. **Rare Advocacy World Track**, providing vital information regarding how patient groups are growing to co-develop orphan drugs from **EURORDIS, BMS, Findacure, Genetic Alliance UK, Retina International, Alström Syndrome UK, Cambridge Rare Disease Network, Global Genes** and many more

10. Network at the biggest and most established European Orphan Drug event with over **450+ attendees** during our extended networking breaks, interactive sessions and drink reception

REASONS TO ATTEND



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**“IT IS AN IMPORTANT MEETING THAT SHEDS LIGHT ON THE VALUE
PATIENT ADVOCATES BRING TO THE DEVELOPMENT PROCESS”**

MEDICINES DEVELOPMENT LEAD- RARE DISEASES, **PFIZER**



THE EXT

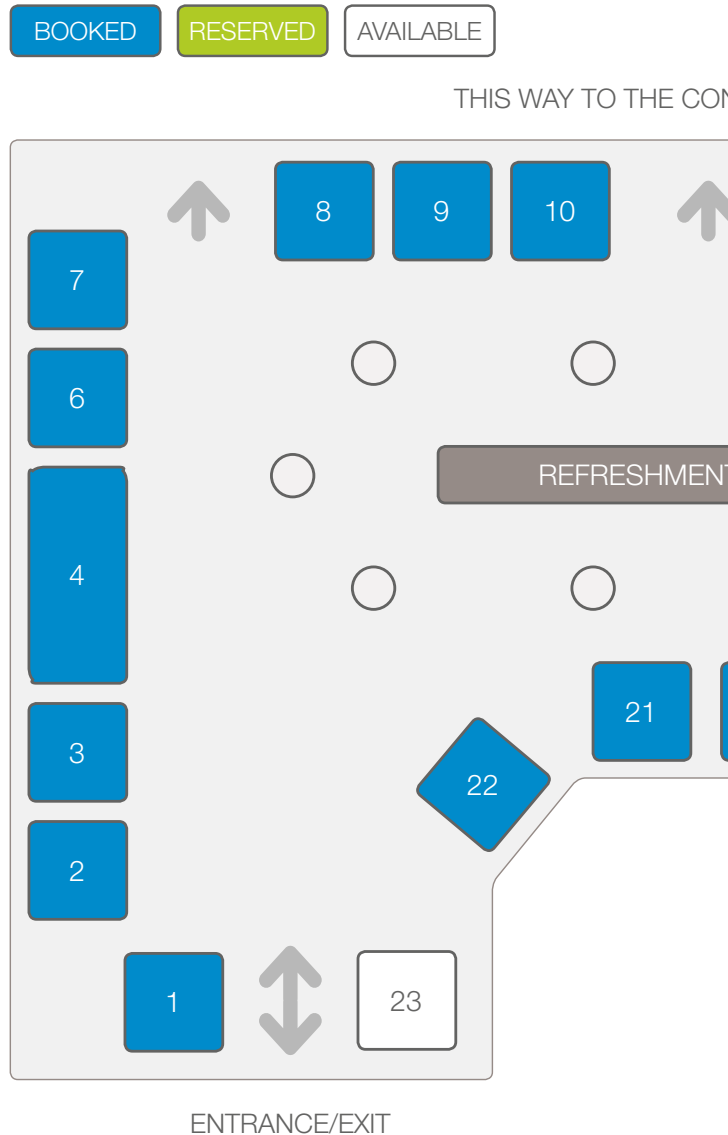
GET YOUR ORGAN

WHY SPONSOR?

- Make sales
- Debut new products
- Profile your brand
- Meet new business partners and suppliers
- Develop key relationships
- Educate pharma and biotech companies

WHO WILL YOU MEET?

- Innovators
- Disruptors
- Decision-Makers
- Influencers
- Big Pharma and Biotech
- Regulators
- Payers
- Patient Representatives
- Government
- Academia
- Non-Profit Organisations
- Industry Solution Providers



STAND	COMPANY	STAND	COMPANY	STAND	COMPANY
1	Oxford Pharmagenesis	4	Quintiles	8	Premier Research
2	SynteractHCR	6	INC Research	9	Comradis
3	Cello Health	7	Dolon	10	APL

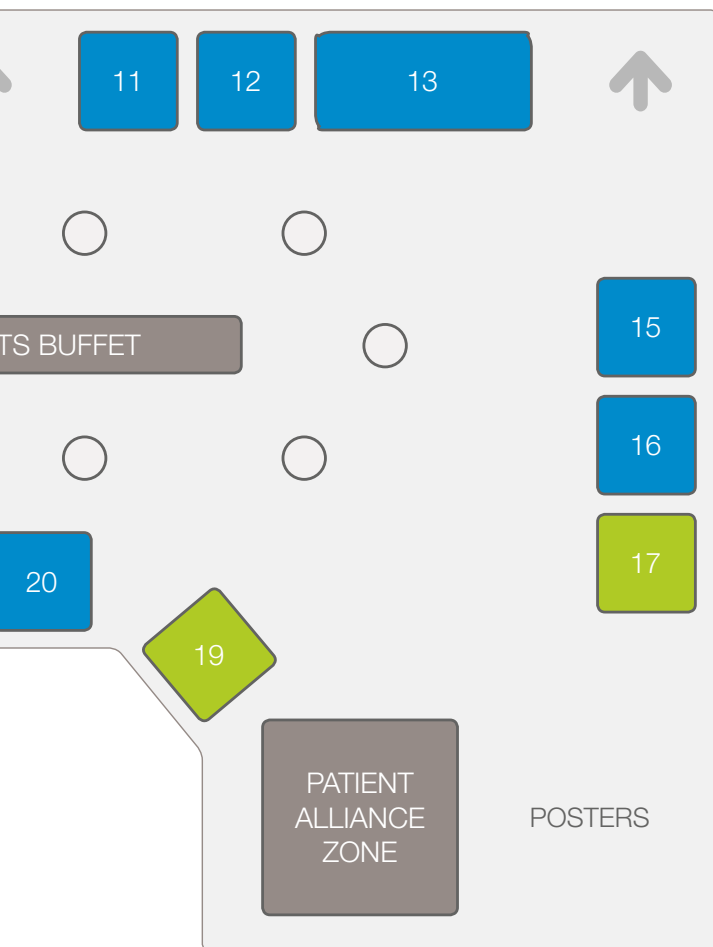


To exhibit, sponsor or speak at next year's event call **Andy Mearns**

EXHIBITION

OPPORTUNITIES NOTICED

CONFERENCE ROOMS



THIS IS A PRIME OPPORTUNITY FOR:

- CROs
- CMOs
- Market Access Consultancies
- Regulatory Affairs Consultancies
- Big Pharma and Biotech
- Platform Technology Providers
- OEM / Equipment Providers

Sponsorship opportunities include:

- Programme presence – from plenary to track sessions
- Exhibition
- Drinks Reception Sponsor
- Patient Alliance Zone Sponsor
- Networking Break Sponsor
- Lanyard Sponsor
- Wi-Fi Sponsor
- Show Guide Sponsor

And many more...

STAND	COMPANY	STAND	COMPANY	STAND	COMPANY
11	Orphan Reach	15	PRA Health Sciences	21	Ergomed
12	PSR – Agility	16	World Courier	22	We Pharma
13	PPD	20	Coté Orphan		

For more information, call us on +44 (0)20 7092 1228 or email andrew.mears@terrapinn.com

SPONSORSHIP & EXHIBITOR PACKAGES

Put your company at the forefront of the orphan drug industry and sponsor the World Orphan Drug Congress.

Begin reaping the benefits from...

- Showcasing new solutions
- Improving your brand awareness
- Meeting new prospective clients
- Maintaining relationships with existing customers

Benefits	Platinum	Gold	Silver	Bronze	Exhibitor
Keynote speaker slot	1				
Speaker slot		1			
Host a roundtable	1 or chair	1	1	1	
Moderate or speak on panel			1 or chair		
Chair half a day	1 or roundtable		1 or panel		
Pre-arranged onsite meetings	*	*			
Exhibition booth	12m ²	12m ²	6m ²	6m ²	6m ²
Delegate passes	5	4	3	2	2

Other sponsorship opportunities include:

- Drinks Reception (includes booth)
- Lanyards (includes booth)
- Branding throughout all refreshment breaks (includes booth)
- Exclusive Show Guide
- Bags and Badges
- Stationary
- Wi-Fi
- Water bottles



To exhibit, sponsor or speak at next year's event call **Andy Mears** on **+44 (0)20 7092 1228** or email **andrew.mears@terrapinn.com**

YOUR NETWORKING OPPORTUNITIES



BIANCA GELDENHUYS
Networking manager

NETWORKING MANAGER

If you come in as a high-level sponsor, leading up to the event you will be assigned your very own Networking Manager who will be at your beck and call to help you set up meetings in advance of your arrival to the event. Your meeting schedule will be based on your desired targets on the delegate list. On-site, the Networking Manager will facilitate your meetings in a reserved area.



NETWORKING DRINK RECEPTION

It's not always about the conference sessions.

A networking drink reception in the evening of the 16th November will allow you to unwind with your peers and continue conversations in good company.

Explore the exhibition hall during dedicated breaks and meet with solution providers that offer innovative services and technologies. With over 30 exhibitors and patient groups represented, you are sure to meet those that can help you with any challenges you face.



PATIENT ADVOCACY ZONE

A great place for big pharma, biotechs, payers and more to network directly with patient representatives. A dedicated Poster Session during the lunch of day one will form the back drop to the Patient Advocacy Zone, and provide a very powerful way for Patient Advocacy Groups to display the work they undertake, the support they offer and the challenges facing their community.



NETWORKING LUNCHES

Our extended lunch periods in the exhibition hall will provide you with ample time to network between sessions. These lunch formats allow for more opportunities for casual conversations and introductions at your booth.



Book your place early for the best rates terrapinn.com/orphan2016



WORLD



Congress Europe 2016

Advancing the science and strategy of the world's future orphan drugs



ABOUT THE WORLD ORPHAN DRUG CONGRESS

The 7th annual World Orphan Drug Congress is the marketplace for orphan drug professionals looking at the complete value chain of orphan drug development, from clinical development and R&D to corporate development and market access.

Being Europe's largest Orphan Drug Congress, this event will provide a platform for you to showcase your thought leadership and expertise pharma, biotechs, payers, regulators and patient advocates



WHO SPONSORS?

- Pharma
- Biotech
- CROs
- Market Access
- Consultancies
- CMOs
- Platform Technology



WHO ATTENDS

CEOs, CSOs, Directors and Heads from:

- Big Pharma
- Biotechs
- National and International Government and Payers
- Patient Advocacy Groups and Non-Profit Organizations
- Academics and Research Institutions



JOB TITLES

- CEO/CSO/COO
- Head of (Clinical/Pre-clinical) Research
- Head of Discovery
- Head of Global Patients Insights and Engagement
- Head of Business Development
- Head of Global Market Access/Patient Access
- Head of Pricing and Reimbursement
- Head of Patient Advocacy/Patient Engagement & Public Affairs
- Head of Real-World & Late Phase Research
- Head of Risk Management
- Head of Regulatory Services



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RESERVE YOUR PLACE TODAY



The earlier you book, the more you'll save.

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	Before 10 Jun 2016	Before 22 Jul 2016	Before 26 Aug 2016	Before 16 Sep 2016	Before 07 Oct 2016	Before 28 Oct 2016	Final Price
CONFERENCE + WORKSHOPS	€2070 SAVE €1385	€2430 SAVE €1025	€2780 SAVE €675	€2950 SAVE €505	€3100 SAVE €355	€3290 SAVE €165	€ 3,455
CONFERENCE + WORKSHOPS ACADEMIC & REGULATORY	€1035 SAVE €695	€1215 SAVE €515	€1390 SAVE €340	€1475 SAVE €255	€1550 SAVE €180	€1645 SAVE €85	€ 1,730
CONFERENCE	€1880 SAVE €1275	€2310 SAVE €845	€2670 SAVE €485	€2800 SAVE €355	€2920 SAVE €235	€3040 SAVE €115	€ 3,155
CONFERENCE ACADEMIC & REGULATORY	€950 SAVE €630	€1100 SAVE €480	€1260 SAVE €320	€1350 SAVE €230	€1420 SAVE €160	€1500 SAVE €80	€ 1,580
DISPLAY A SCIENTIFIC POSTER	€ 50						



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